May 15, 2020

Third Wave Analytics is proud to have participated in the build-out of the IGI COVID-19 Testing Laboratory. In recognition of the crisis and the need to rapidly deploy testing, we are able to support similar initiatives across the UC System in the following manner:

- *Lockbox LIMS COVID-19 System*
  - *Environment: For laboratories who would like to reproduce the operational flow, protocol, and hardware optimized at IGI, Third Wave Analytics will provide a 'template' configuration of Lockbox LIMS for the cost of licensing alone.*
  - *Implementation: We anticipate that the copy of the IGI Lockbox LIMS service may not be sufficient to be put directly into operation, as there may be changes which are required on a per UC basis. Third Wave will provide professional services to the UC customer to implement / change the system as is required, at standard hourly rates.*
  - *Scope: Laboratories may adopt some if not all functions of the overall template, including Physician's Portal, Laboratory Testing Workflow, and Clinical Reporting EMR integrations, as needed.*
    - *Additional Professional Services may be required to integrate Lockbox LIMS into such environments and/or to remove automation that connects these systems in the current IGI build.*
- *Lockbox LIMS Licensing*
  - *Discounts are available for Lockbox LIMS customers as user counts increase.*
  - *Starting at 10 seats, a useful rule of thumb would be to assume 10% discount increments with each additional 10 seats purchased, topping out at 50% discount.*
  - *Currently, IGI has been granted a 50% Discount on 50 Seats. 40 Seats is assumed to be a minimum requirement for a production scale SARS-CoV-2 testing facility functioning with volunteers.*
- *Validation*
  - *Customers assume full responsibility to validate Lockbox LIMS within their environment, for their intended use, and by trained end-users, regardless of configuration.*
- *Capacity*
  - *Third Wave Analytics is currently able to implement Lockbox LIMS at two COVID-19 Testing laboratories at any given time and will increase capacity as demand warrants.*
- *Third Party Services*
  - *In some cases, additional Third Party fees may be required.*
  - *These may include integration middleware, incremental regulatory and compliance functionality, and incremental Salesforce licensing.*