May 15, 2020

Third Wave Analytics is proud to have participated in the build-out of the IGI COVID-19 Testing Laboratory. In recognition of the crisis and the need to rapidly deploy testing, we are able to support similar initiatives across the UC System in the following manner:

● **Lockbox LIMS COVID-19 System**
  ○ **Environment:** For laboratories who would like to reproduce the operational flow, protocol, and hardware optimized at IGI, Third Wave Analytics will provide a ‘template’ configuration of Lockbox LIMS for the cost of licensing alone.
  ○ **Implementation:** We anticipate that the copy of the IGI Lockbox LIMS service may not be sufficient to be put directly into operation, as there may be changes which are required on a per UC basis. Third Wave will provide professional services to the UC customer to implement / change the system as is required, at standard hourly rates.
  ○ **Scope:** Laboratories may adopt some if not all functions of the overall template, including Physician’s Portal, Laboratory Testing Workflow, and Clinical Reporting EMR integrations, as needed.
    ▶ **Additional Professional Services** may be required to integrate Lockbox LIMS into such environments and/or to remove automation that connects these systems in the current IGI build.

● **Lockbox LIMS Licensing**
  ○ **Discounts** are available for Lockbox LIMS customers as user counts increase.
  ○ **Starting at 10 seats,** a useful rule of thumb would be to assume 10% discount increments with each additional 10 seats purchased, topping out at 50% discount.
  ○ **Currently, IGI has been granted a 50% Discount on 50 Seats.** 40 Seats is assumed to be a minimum requirement for a production scale SARS-CoV-2 testing facility functioning with volunteers.

● **Validation**
  ○ **Customers assume full responsibility** to validate Lockbox LIMS within their environment, for their intended use, and by trained end-users, regardless of configuration.

● **Capacity**
  ○ **Third Wave Analytics is currently able to implement** Lockbox LIMS at two COVID-19 Testing laboratories at any given time and will increase capacity as demand warrants.

● **Third Party Services**
  ○ **In some cases,** additional Third Party fees may be required.
  ○ **These may include integration middleware, incremental regulatory and compliance functionality, and incremental Salesforce licensing.**